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Corporate Overview

McLane Advanced Technologies, LLC (MAT), located in Temple, Texas provides on-time, on-budget, value-added logistics and information technology services with unmatched integrity and business principles. This values based corporate culture has allowed MAT to grow into a recognized leader in the government, military, and commercial technology industries since our inception in 2004. MAT is backed by more than 40 years of logistics experience as a subsidiary of McLane Group.

In addition to custom software solution development and IT services, MAT specializes in distribution systems, enterprise solutions, systems integration, operational logistics, training, testing, and consulting services. Our dedication to high values and business principles, combined with our company's location and size allows MAT to offer flexibility to federal, state, and local government entities. MAT offers federal customers the following benefits:

- Best Practices in Commercial Distribution
- Military Logistics Experience
- Logistics automation development and implementation experience
- Logistics Training

As a logistics and information technology company, MAT offers government agencies expertise in all phases of logistics planning. MAT provides end-to-end logistics support and solutions that include consulting, field service support, technical manuals and documentation, as well as software maintenance and development.

The labor categories outlined in the following sections include a wide-range of specialties, which are essential to support the Information Technology (IT) Professional Services required by SIN 132-51 on the IT-70 Schedule. This SIN will provide necessary support for all aspects of Information Technology (IT) Professional Services. Government agencies benefit from MAT's flexibility and capability to accomplish task orders with the appropriate skill sets at the necessary phases of a project life-cycle.

Special Item Number(s)

MAT has the following Special Item Numbers (SINs) on IT-70:

- **132-51—Information Technology (IT) Professional Services**

- FPDS Code D301 - IT Facility Operation and Maintenance
- FPDS Code D302 - IT Systems Development Services
- FPDS Code D306 - IT Systems Analysis Services
- FPDS Code D307 - Automated Information Systems Design and Integration Services
- FPDS Code D308 - Programming Services
- FPDS Code D310 - IT Backup and Security Services
- FPDS Code D311 - IT Data Conversion Services
- FPDS Code D316 - IT Network Management Services
- FPDS Code D399 - Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offertory and ordering activities are advised that the Group 70 - Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Labor Category Descriptions

The fifteen labor categories outlined below are cross referenced to the applicable SINs in the table. This table includes the education level and standard duties and responsibilities of each labor category.

Labor Category	Education Level	Duties and Responsibilities	Experience
Accounting Manager	May require a BA/BS from accredited institution in related discipline. Experience may be substituted for education.	Reports to the Controller and is responsible for day to day accounting including daily cash reconciliation and management of bank accounts, Accounts Payable, financial statement preparation, month end close, budgeting, forecasting, accounts receivable management, rebates & promotions, fixed assets management, and special projects. Requires excellent communication skills, a proven track record of contributions to financial controls, and outstanding analytical and problem solving abilities. Relies on extensive experience and judgment to plan and accomplish goals.	Position requires experience in related Accounting of Business Management field. Familiar with a variety of the field's concepts, practices, and procedures.
Administrative Assistant	Requires a high school diploma or equivalent. Experience may be substituted for education.	Performs a variety of administrative tasks including simple data or information preparation. Checks and follows-up as required. Performs clerical duties such as answering phones, greeting visitors, scheduling appointments, maintaining files and correspondence, keyboarding, scheduling, and opening mail. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. Typically reports to a manager or department head. A certain degree of creativity and latitude is expected.	Experience in the clerical or administrative field.

Labor Category	Education Level	Duties and Responsibilities	Experience
Business Specialist IV	May require a BS/BA in an analytical field and relevant experience. Practical experience in DoD/federal applications is desirable. Experience may be substituted for education.	Prepares and/or maintains documentation pertaining to programming, systems operation and user documentation. Translates business specifications into user documentation. Plans, writes, and maintains systems and user support documentation efforts, including online help screen. Has expert knowledge of commonly-used concepts, practices, and procedures within a particular field. Manages the day-to-day activities of assigned projects and is directly responsible for supervision of the personnel assigned to task orders under his/her purview. Responsible for the development and maintenance of project performance/status reports including cost elements.	Position requires general experience with expert knowledge and experience in operating system and logistics application programming or analysis.
Business Systems Analyst IV	May require a BA/BS or experience may be substituted for education.	Reviews, analyzes, and evaluates business systems and user needs. Formulates system to parallel overall business strategies. Familiar with relational database concepts and client-server concepts. Has knowledge of commonly used concepts, practices and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a Project Leader or manager. A certain degree of creativity and latitude is required.	Experience in the analytical field.
Configuration Analyst I	May require a BS/BA in an analytical field and relevant experience. Practical experience in DoD/federal applications is desirable. Experience may be substituted for education.	Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a department head. Functional Responsibility: Designs, implements, and supports data warehousing. Implements business rules via stored procedures, middleware, or other technologies. Defines user interfaces and functional specifications. Responsible for verifying accuracy of data and the maintenance and support of the data warehouse.	Position requires experience in operating system and logistics application programming or analysis. Position requires the ability to perform independent analysis and application of more complex procedures.

Labor Category	Education Level	Duties and Responsibilities	Experience
Configuration Analyst II	<p>May require a BS/BA in an analytical field and relevant experience. Practical experience in DoD/federal applications is desirable. Experience may be substituted for education.</p>	<p>Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a department head. Functional Responsibility: Designs, implements, and supports data warehousing. Implements business rules via stored procedures, middleware, or other technologies. Defines user interfaces and functional specifications. Responsible for verifying accuracy of data and the maintenance and support of the data warehouse.</p>	<p>Position requires experience in operating system and logistics application programming or analysis. Position requires the ability to perform independent analysis and application of more complex procedures.</p>
Configuration Manager	<p>May require a BA/BS or experience may be substituted for education.</p>	<p>Manages the coordination and administration of configuration management activities. Formulates procedures for and executes the introduction of changes to engineering documents. Coordinates with other new releases as necessary. Reviews released engineering change data and change accounting activities to ensure adherence to configuration management procedures and policies. Ensures projects and tasks of the department are completed in a timely manner. Familiar with standard concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. A wide degree of creativity and latitude is required. Typically reports to a department head.</p>	<p>Experience with standard concepts, practices, and procedures within configuration management.</p>

Labor Category	Education Level	Duties and Responsibilities	Experience
Contract Specialist	May require a BA/BS from accredited institution related discipline. Experience may be substituted for education.	Performs a variety of tasks. Works under the general supervision of Contract Manager . A wide degree of creativity and latitude is expected. Plans and directs all the aspects of an organization's contract administration function. Creates, writes, negotiates, and reviews all contracts. Works with the Business Development team in establishing agreements that reflect the interest of partners and the company. Ensures contract performance and writes or rewrites contracts a necessary. Works closely with legal to develop proposals, oversee preparation, and monitor progress.	Position requires experience with a variety of the field's concepts, practices, and procedures.
Field Service Engineer II	May require a bachelor's degree. Experience may be substituted for education.	Determines and recommends which products or services best fit the customer's needs in area of specialty and familiar with standard concepts, practices, and procedures within a particular field. Installs, troubleshoots, and maintains products/equipment. Trains employees, identifies, analyzes, and repair product failures, orders and replaces parts as needed. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.	Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager. 2 years of experience in the field or in a related area.
Field Service Engineer III	May require a bachelor's degree. Experience may be substituted for education.	Determines and recommends which products or services best fit the customers' needs in area of specialty and familiar with a variety of the field's concepts, practices, and procedures. Installs, troubleshoots, and maintains products/equipment. Trains employees, identifies, analyzes, and repairs product failures, orders and replaces parts as needed.	Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department. 4 years of experience in the field or in a related area.

Labor Category	Education Level	Duties and Responsibilities	Experience
Functional Analyst	May require a bachelor's degree in a related area. Experience may be substituted for education.	Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs.	Familiar with relational database concepts, and client-server concepts. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. 4 years of experience in the field or in a related area preferred.
Junior Programmer	May require a BA/BS from accredited institution in Computer Science or related discipline with experience in basic programming functions. Experience may be substituted for education.	May perform elementary fact-finding concerning a specified work process. Work as part of a team. Detailed step by step instructions will be given by the supervisor. Will be involved in basic project planning. Most projects will follow patterns of previous work done in the organization. Generally performs under close supervision.	Position requires experience in operating system and logistics application programming or analysis. Position requires the ability to perform independent analysis and application of more complex procedures. Entry level experience utilizing complex computer software systems. Ability to develop code and build basic programs in more than one language or format.

Labor Category	Education Level	Duties and Responsibilities	Experience
Network Administrator II	May require a bachelor's degree in area of specialty and familiar with standard concepts, practices, and procedures within a particular field. Experience may be substituted for education.	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users.	Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager. 2 years of experience in the field or in a related area preferred.
Network Engineer II	May require a bachelor's degree in area of specialty and familiar with standard concepts, practices, and procedures within a particular field. Experience may be substituted for education.	Maintains, analyzes, troubleshoots, and repairs computer systems, hardware, and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups.	Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor. 1 year of experience in the field or in a related area preferred.

Labor Category	Education Level	Duties and Responsibilities	Experience
PC Maintenance Technician I	May require an associate's degree or its equivalent and has knowledge of commonly-used concepts, practices, and procedures within a particular field. Experience may be substituted for education.	Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups.	Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager. 1 year of experience in the field or in a related area preferred.
PC Maintenance Technician II	May require an associate's degree or its equivalent and familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Experience may be substituted for education.	Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups.	Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required. 2 years of experience in the field or in a related area preferred.

Labor Category	Education Level	Duties and Responsibilities	Experience
PC Maintenance Technician III	<p>May require an associate’s degree or its equivalent. Requires at least familiar with a variety of the field’s concepts, practices, and procedures. Experience may be substituted for education.</p>	<p>Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups.</p>	<p>Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others; typically reports to a project leader or manager. A certain degree of creativity and latitude is required. 4 years of experience in the field or in a related area preferred.</p>
Program Manager	<p>May require a BS/BA degree in Engineering, Computer Science, Information Systems, Business, or other related discipline. Experience may be substituted for education.</p>	<p>Serves as the contractor's authorized interface with the Contracting officer's Representative (COR), Government management personnel, and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel, and communicating policies, purposes, and goals of the organization to subordinates.</p>	<p>Position requires general and specialized experience. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multitask contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.</p>

Labor Category	Education Level	Duties and Responsibilities	Experience
Programmer	May require a BA/BS from accredited institution in Computer Science or related discipline with experience in basic programming functions. Experience may be substituted for education.	Performs routine programming assignments that do not require highly skilled background experience. Maintains and modifies routine programs. Works according to clear cut and complete specifications. Makes approves changes by amending program flow charts, developing detailed processing logic and coding changes. Confers with user representatives to gain an understanding of each situation. Uses judgment in selecting among authorized procedures and making recommendations to supervisors. Generally performs under routine supervision.	Position requires experience in operating system and logistics application programming or analysis experience utilizing complex computer software systems. Significant experience with established programming procedures and data processing requirements. Ability to develop code and build basic programs in more than one language or format.
Project Leader	May require a Bachelor's degree or Experience may be substituted for education.	Designs, plans and coordinates work teams. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex application features. Generally manages a group of applications systems analysts and developers. Relies on experience and judgment to plan and accomplish goals. Typically reports to a department head.	Experience in leading a department, planning and accomplishing goals.

Labor Category	Education Level	Duties and Responsibilities	Experience
Project Manager IV	<p>May require a BS/BA degree in Engineering, Computer Science, Information Systems, Business, or other related discipline. Experience may be substituted for education.</p>	<p>Responsible for organizing, planning, and directing all contractor support activities for assigned task orders. Manages one or more major task orders. Formulates and reviews task order performance plans, technical and contractual performance, and deliverable items, determines task order (s) cost, and ensures conformance with all prescribed standards, schedules, and statements of work contained in all issued task orders. Manages the day-to-day activities of assigned projects and is directly responsible for supervision of the personnel assigned to task orders under his/her purview. Responsible for the development and maintenance of project performance/status reports including cost elements. Uses own judgment and initiative in providing technical direction to ensure performance and for resolving problems. Interfaces with Government project personnel on a continuous basis.</p>	<p>Position requires technical or management experience in projects (tasks) involving computer systems acquisition, design, development, deployment, maintenance, support services, or business. Possesses demonstrated work related experience in successfully managing projects (tasks).</p>
Senior Analyst	<p>May require a Ph.D. in an analytical field and relevant experience. Experience may be substituted for education. Specific experience in DOD/federal procedures and applications is required.</p>	<p>In a supervisory capacity, plans, organizes and directs assigned analytical programs. Independently defines scope and critical elements of the projects and selects approaches to be taken. As an individual researcher or worker, carries out projects requiring development of new or highly modified techniques and procedures, extensive knowledge of specialty, and knowledge of related analytical fields. Participates in planning analytical programs on the basis of specialized knowledge of problems and methods and probable value of results. May serve as an expert in a narrow specialty making recommendations and conclusions that serve as the basis for undertaking or rejecting important projects. Supervision and guidance relate largely to overall objectives, critical issues, new concepts, and policy matters. Responsible for other duties as assigned.</p>	<p>Position requires intensive and progressive experience in operating system and logistics application programming or analysis.</p>

Labor Category	Education Level	Duties and Responsibilities	Experience
Software Engineer	May require a Bachelor's degree. Experience may be substituted for education.	Responsible for all the software development within an organization. Directs the software engineering function in developing, releasing, and maintaining software applications according to business needs.	Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected.
Software Engineer I	May require a Bachelor's degree or experience may be substituted for education.	Develops, reviews, analyzes and modifies programming systems encoding, testing, debugging and documenting to support and organization's application systems. Consults with others to identify current operating systems procedures and to clarify program objectives. Participates in the testing of the systems design. Has knowledge of commonly-used concepts, practices and procedures within a particular field. Relies on instruction and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a Sr. Software Engineer or Project Leader.	Experience in software engineering.
Software Engineer II	May require a Bachelor's degree or experience may be substituted for education.	Develops, reviews, analyzes, and modifies programming systems encoding, testing, debugging, and documenting to support and organization's application systems. Consults with others to identify current operating system procedures and to clarify program objectives. Participates in system design testing. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instruction and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a Sr. Software Engineer or Project Leader.	Experience in software engineering.

Labor Category	Education Level	Duties and Responsibilities	Experience
Software Engineer III	May require a Bachelor's degree or experience may be substituted for education.	Develops, reviews, analyzes, and modifies programming systems' encoding, testing, debugging, and documenting to support an organization's application systems. Consults with others to identify current operating system procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and correction. Has input to user manuals to describe installation and operating procedures. Participates in system design testing. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on experience and judgment to accomplish tasks. Works under minimal supervision and could mentor Jr. Software Engineers. Performs a variety of complicated tasks. A certain degree of creativity and latitude is required. Typically reports to Sr. Software Engineer or Project Leader.	Experience in software engineering.
Software Engineer IV	May require a Bachelor's degree or experience may be substituted for education.	Develops, reviews, analyzes, and modifies programming systems' encoding, testing, debugging, and documenting to support an organization's application systems. Consults with others to identify current operating system procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and correction. Has input to user manuals to describe installation and operating procedures. Participates in system design testing. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on experience and judgment to accomplish tasks. Works under minimal supervision and could mentor Jr. Software Engineers. Performs a variety of complicated tasks. A certain degree of creativity and latitude is required. Typically reports to Sr. Software Engineer or Project Leader.	Experience in software engineering.

Labor Category	Education Level	Duties and Responsibilities	Experience
Software Engineer V	May require a Bachelor's degree or experience may be substituted for education.	Develops, reviews, analyzes, and modifies programming systems' encoding, testing, debugging, and documenting to support an organization's application systems. Consults with others to identify current operating system procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and correction. Has input to user manual to describe installation and operating procedures. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Participates system design testing. Relies on extensive experience and judgment to plan and accomplish goals. May provide consultation on complex projects and is considered to be a top level contributor / specialist. Works under minimal supervision and is a mentor to other Software Engineers. Performs a variety of complicated tasks. A wide degree of creativity and latitude is required. Typically reports to Project Leader.	Experience in software engineering.
Sr. Field Service Representative	May require Associate's degree (Bachelors preferred) or experience may be substituted for education.	Provides technical support to customers by performing the installation and servicing of systems/products both old and new. Installs and services systems/products and accessories with minimum technical assistance and without direct supervision. Handles service-related customer relation problems and maintains customer confidence through demonstrated technical experience. Maintains detailed records of service visits, including technical problems encountered, correction to those problems, and provides training. Performs other related duties as assigned. Working knowledge of appropriate processes encountered in assigned fields.	Experience in troubleshooting current and complex product equipment. Experience in computer applications and operating systems.

Labor Category	Education Level	Duties and Responsibilities	Experience
Sr. Program Manager	May require a BS/BA degree in Engineering, Computer Science, Information Systems, Business, or other related discipline. Experience may be substituted for education.	Serves as the contractor's authorized interface with the Contracting officer's Representative (COR), Government management personnel, and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel, and communicating policies, purposes, and goals of the organization to subordinates. Manage the development and preparation of proposals for those programs to which the Company elects to respond. Determine the necessary schedules for proposal submittal, proposal preparation, pricing, and briefing strategy, and review the proposal for responsiveness to client needs and solicitation requirements. Develop and administer sales promotion programs.	Position requires both general and specialized experience. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multitask contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.
Technical Writer	May require a Bachelor's degree or experience may be substituted for education.	Writes a variety of technical articles, reports, brochures and/or manuals for documentation for a wide range of users. May be responsible for coordinating the display of graphics and production of the document. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment. Works under immediate supervision, typically reports to a supervisor or manager.	Experience in troubleshooting current and complex product equipment. Experience writing a variety of technical articles, reports, brochures and/or manuals.

Labor Categories and Rates

The labor categories and rates for both government and contractor sites are outlined below.

GSA Labor Category Currently on Contract	W/IFF (GSA)	W/O – IFF
Accounting Manager	\$72.68	\$72.14
Administrative Assistant	\$45.19	\$44.85
Business Specialist IV	\$100.11	\$99.36
Business Systems Analyst IV	\$86.56	\$85.91
Configuration Analyst I	\$64.33	\$63.85
Configuration Analyst II	\$77.40	\$76.82
Configuration Manager	\$80.27	\$79.67
Contract Specialist	\$66.39	\$65.89
Field Service Engineer II	\$72.52	\$71.98
Field Service Engineer III	\$94.84	\$94.13
Functional Analyst	\$84.79	\$84.16
Junior Programmer	\$73.95	\$73.40
Network Administrator II	\$94.42	\$93.72
Network Engineer II	\$69.03	\$68.51
PC Maintenance Technician I	\$44.66	\$44.32
PC Maintenance Technician II	\$51.77	\$51.38
PC Maintenance Technician III	\$79.19	\$78.60
Program Manager	\$111.58	\$110.74
Programmer	\$80.39	\$79.79
Project Leader	\$94.47	\$93.77

GSA Labor Category Currently on Contract	W/IFF (GSA)	W/O – IFF
Project Manager IV	\$108.94	\$108.12
Senior Analyst	\$108.35	\$107.54
Software Engineer	\$100.41	\$99.66
Software Engineer I	\$59.32	\$58.88
Software Engineer II	\$72.50	\$71.96
Software Engineer III	\$74.74	\$74.18
Software Engineer IV	\$87.84	\$87.18
Software Engineer V	\$95.18	\$94.47
Sr. Field Service Representative	\$82.18	\$81.57
Sr. Program Manager	\$130.03	\$129.06
Technical Writer	\$54.98	\$54.57

Small Business Administration (SBA)

INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: *Small Business Participation*

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage! and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

- *Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

- **Company Address:**

McLane Advanced Technologies, LLC	McLane Advanced Technologies, LLC
4001 Central Pointe Parkway	P.O. Box 549
Temple, TX 76504	Temple, TX 76503

Contractors are required to accept credit cards for payments equal to or less than the micro purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number can be used by ordering activities to obtain technical and/or ordering

assistance:

(254) 770-6165

3. LIABILITY FOR INJURY OR DAMAGE

- The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

- Block 9: G. Order/Modification Under Federal Schedule
- Block 16: Data Universal Numbering System (DUNS) Number: 14-144-8055
- Block 30: Type of Contractor - B. Other Small Business
- Block 31: Woman-Owned Small Business - NO
- Block 36: Contractor's Taxpayer Identification Number (TIN): 20-0445723

4a. CAGE Code: 3NMXO

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As negotiated between the ordering agency and Contractor.

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in

accordance with all other terms and conditions of the contract.

7. DISCOUNTS: PRICES SHOWN ARE NET PRICES; BASIC DISCOUNTS HAVE BEEN DEDUCTED

- a. Prompt Payment: 0% - Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED

- o All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

- o Not applicable

10. SMALL REQUIREMENTS

- o The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER (ALL DOLLAR AMOUNTS ARE EXCLUSIVE OF ANY DISCOUNT FOR PROMPT PAYMENT.)

- a. The Maximum Order value for the following Special Item Number (SIN) is \$500,000:
Special Item Number 132-51 - Information Technology (IT) Professional Services

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS

- o In accordance with FAR 8.404

[NOTE: Special ordering procedures have been established for Special Item Number (SIN) 132-51 IT Professional Services refer to the terms and conditions for this SIN.]
- o Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule

using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs.

- a. Orders placed at or below the micro-purchase threshold. Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider--
 - 1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 - 2) Trade-in considerations;
 - 3) Probable life of the item selected as compared with that of a comparable item;
 - 4) Warranty considerations;
 - 5) Maintenance availability;
 - 6) Past performance; and
 - 7) Environmental and energy efficiency considerations.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- 1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- 2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price

and other factors);

- 3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- 1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
 - 2) Offer the lowest price available under the contract; or
 - 3) Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.
- f. Small business. For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering

activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

- Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

- Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2.1 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

- Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract.

All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

- b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the

part of the Government for any payment may arise until funds are available to the ordering Contracting Office

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

- Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

- GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- 1) Manufacturer;
- 2) Manufacturer's Part Number; and
- 3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

- For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-
 - 1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
 - 2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
 - 3) The items are clearly labeled on the order as items not on the Federal Supply

Schedule; and

- 4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - 1) Time of delivery/installation quotations for individual orders;
 - 2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
 - 3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

- The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:
N/A
- Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

- Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as " a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

- Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

- Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

- The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is Segre gable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.
- The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the

Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

- If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:
N/A
- The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

- Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order -
 - a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
 - b) The following statement:
"This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern."

25. INSURANCE-WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective-
 - 1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - 2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

- c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)

PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

(G-FCI-920) (MAR 2003)

- FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).
- When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of the DOD must follow the policies and

procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 - Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence. GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

a) When ordering services, ordering activities shall-

1) Prepare a Request (Request for Quote or other communication tool):

- i. A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
- ii. The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.
- iii. The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
- iv. The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past

performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2) below, the request shall notify the contractors that will be the case.

2) Transmit the Request to Contractors

- Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, (as appropriate) and transmit the request as follows:

NOTE: When buying IT professional services under SIN 132-51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

- i. The request should be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.
- ii. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the ordering activity's needs.
- iii. In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.
- iv. Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

3) Evaluate Responses and Select the Contractor to Receive the Order:

- After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)
- b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered

under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall-

- 1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
 - i. SINGLE BPA: Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)
 - ii. MULTIPLE BPAs: When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing the BPAs, the procedures in (a)(2) above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the Schedule contractor that represents the best value.
- 2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- e) The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such

documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

4. ORDER

- a. Ordering activities may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall

immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- 1) Cancel the stop-work order; or
 - 2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- 1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - 2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

7. INSPECTION OF SERVICES

- The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time and Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time and materials and labor hour orders placed under this contract.

8. RESPONSIBILITIES OF THE CONTRACTOR

- The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is

software, then FAR 52.227-14 Rights in Data - General may apply.

9. RESPONSIBILITIES OF THE ORDERING ACTIVITY

- Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

10. INDEPENDENT CONTRACTOR

- All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

11. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

- "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
- "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
- An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- ### b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

12. INVOICES

- The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring

services performed during the preceding month.

13. PAYMENTS

- For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time and materials orders, the Payments under Time and Materials and Labor Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II - Feb 2002) (Deviation - May 2003) applies to time and materials orders placed under this contract. For labor hour orders, the Payment under Time and Materials and Labor Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II - Feb 2002) (Deviation - May 2003)) applies to labor hour orders placed under this contract.

14. RESUMES

- Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

15. INCIDENTAL SUPPORT COSTS

- Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

16. APPROVAL OF SUBCONTRACTS

- The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

17. DESCRIPTION OF IT SERVICES AND PRICING

- Please refer to the labor category descriptions and pricing incorporated into this GSA Pricelist.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

McLane Advanced Technologies, LLC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentoring programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

MAT Contracting
(254) 770-6165
(254) 771-6290 FAX
MATContracting@mclaneat.com

**THE FOLLOWING IS A SUGGESTED
BLANKET PURCHASE AGREEMENT (BPA) FORMAT
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (Ordering Activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

—

Ordering Activity Date Contractor Date

BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER *SPECIAL BPA DISCOUNT/PRICE

—

–

–

(2) Delivery:

DESTINATION DELIVERY SCHEDULES / DATES

–

–

–

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE POINT OF CONTACT

–

–

–

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show

the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.